

EDUCATION ERP - Greycells

OVERVIEW OF MODULES & FEATURES

Greycells Modules & Processes (links embedded)

Academic Modules



Student Management



Library Management



Course Management



Examination

SUPER ADMIN



Financial Modules



Finance Management



Payroll Management



Fee Collection

Administrative Modules



Staff Information



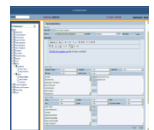
Security/User Rights



Inventory Management



Facility Management



eNotice

Greycells Differentiators: Product, Technology, Implementation, Pricing, Organization Strength

**Comprehensive –
Academic, Financial,
Admin and more**

**Enhanced Power
through API driven 3rd
Party solutions [e.g.
SMS, email, barcode]**

**High Configurability to
reduce maintenance
codes**

**Restricted Access
Rights based on user
needs**

**Co-ordinated product
development releases,
to reduce TCO
dramatically**

**Enables a Private
Cloud and other
hosting options**

**N-tiered Design /
Architecture – for
Maintainability, Speed
& Performance**

**Web based, open-
source compatible –
world class solution**

**Kalingsoft
Implementation
Model – end-to-end
responsibility**

**Demonstrated success
in marquee schools**

**Flexible Pricing
Framework – to suit
organization context**

**Deep sector expertise
– unique management
consulting services**

**Kalingsoft process,
strategy solutions – go
much beyond
automation**

**Pedigreed team and
partners – global
exposure &
aspirations**

Recommend ERP Modules

Users



Finance



Teachers /



Students



HR



Store



Academics

Representative Software Application Modules

Areas of automation

Core

Student Information

Staff Information

Facility Management

System Administration

Course Details

Student Life Cycle

Course Management

Attendance

Examination

Alumni

Placement

Library

Financial/HR

Payroll

Financial Accounting

Leave Management

Fee Collection

Value Enhancer

E- Notice

Opinion Poll

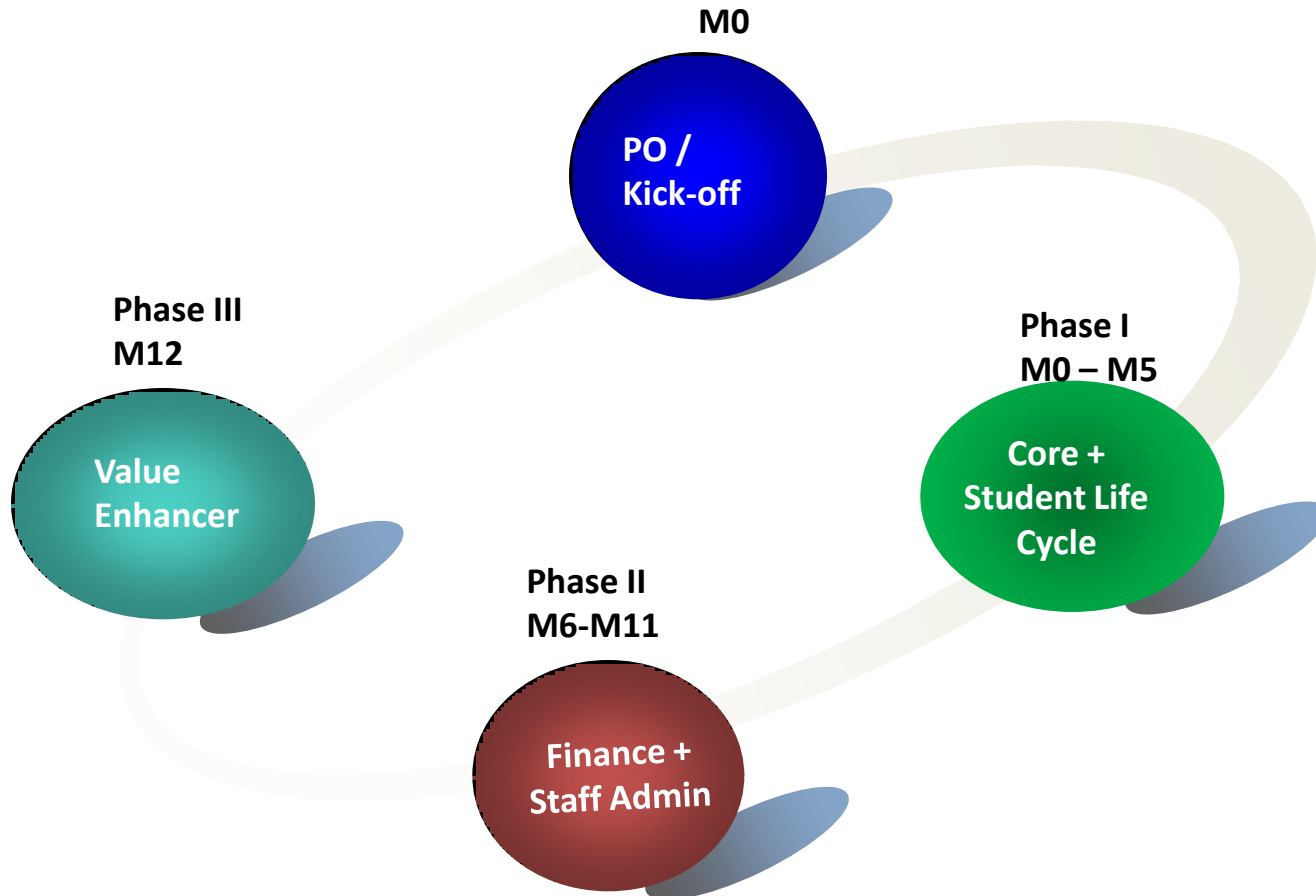
Online Testing

Collaboration

Help Desk

**GREYCELLS – IMPLEMENTATION,
SUCCESS DRIVERS & MAINTENANCE
PLAN**

Greycells – Implementation Cycle staggered across Phases I - III



- 1 year warranty support post deployment / sign-off - bug fixing if any
- Phases II and III can be interchanged

5 Themes of Kalingasoft Implementaion Model

Deep Dive to Assess Fitment

- Detailed screen by screen solution understanding by corporate IT Team (before finalisation of project terms)

Implement As-is, if 80-85% upwards fitment

- Get satisfied on solution fitment
- Identify need reports; hygiene enhancements pre-deployment

On-ground implementation support – Configuration, data entry, hand holding

- Train and build the Corporate / Institute IT team over the service period.
- Custom Reports – 2 per module
- SMS Trigger – 1 additional per module
- Early Visibility

Staggered implementation of additional clusters if required at a later date

- Change Management.
- Assimilation
- Project Management and Top Management Monitoring

Desirable, wish-list enhancement ideally as a part of product road-map

- Wish list identified from different clients
- Auto updates of product enhancements under the AMC services
- High-priority features, specifically for school will be charged extra

Illustrative Maintenance Approach - Change Request Handling

Requests for maintenance, Production support and enhancements from users/ Functional Head/ Project Coordinator

Verification of request by Functional Head and Project Coordinator

Kalingasoft to assess whether the request can be a part of the product road map or whether it needs to be a part of an accelerated plan

- Standard product road-map to be delivered as a part of the AMC patches, without additional charges
- Accelerated road-map maybe chargeable

Attend to Request

- Detailed work plan, Documentation, Impact Analysis, Work, Internal Testing, Warranty

Configuration Management, KM, Progress Tracker

Service Level Agreements

**GREYCELLS – TECHNOLOGY,
ARCHITECTURE & 3RD PARTY
TECHNOLOGY INTEGRATION**

Greycells: Technology

Front-End

- J2EE (Java, JSP & Servlets)

Database

- Oracle 10g and higher

Web Server

- Apache Tomcat 5 and higher

Operating System

- Windows 2003 and higher

Greycells: Architecture

Architecture

- Extensibility for thousands of schools in a hosted server model
- N-tiered for painless future upgrading (scalability) and ease of maintenance.
- API based - easy integration with 3rd party solutions
- Plugging in of components like SMS Gateway and Biometrics
- Can be used to create a private cloud

GREYCELLS – REPRESENTATIVE CLIENTELE

Kalingasoft Clientele: A Representative List



KIIT Deemed University,
Bhubaneswar



Gauhati University



Educomp Infra



IIT, Bhubaneswar



Globsyn Business School,
Kolkata



Biju Patnaik University of
Technology



IBAT, Bhubaneswar,
Bangalore & Pune



NSHM, Durgapur,
Kolkata & Gurgaon



NIT, Rourkela



Don Bosco Group



Rungta Education Group,
Bhilai



Infinity Group,
Kolkata



Doon School,
Dehradun



Mayo College,
Ajmer



Daly College, Indore

Kalingasoft Edge!



- **Pioneer in Education Automation**
 - Marquee schools and higher education institutes as clients
- **World Class Product**
 - Scalable, configurable, powerful proven technology
- **Can Drive Roll-out Success**
 - Focus on implementation Success / Change Mgt Expertise
- **Domain Expertise**
 - Unique mix of consulting and technology. Help school grow in multiple dimensions.
- **Partnership / ROI Approach**
 - Pricing, growth strategy. Long term partners in progress.
- **Pedigreed Team**
 - Global Exposure / MNC Partners



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