

# Greycells Implementation Framework

**Kalinga Software Pvt. Ltd.**  
**May 2013**

# Greycell's Clusters and Modules – A sub-set of the modules can be implemented

Users



Finance



Teachers /  
HM



Students



HR



Store



Academics

Core

Student  
Information

Staff  
Information

Facility  
Management

Sys. Admin

Course  
Details

Student Life Cycle

Course  
Management

Attendance

Examination

Alumni

Placement

Library

Hostel

Financial/HR/  
Admin

Payroll

Financial  
Accounting

Leave  
Management

Procurement/  
Stores

Fee Collection

Value Enhancer

Help Desk

SMS/email  
triggers

E- Notice

Opinion Poll

Online Testing

Collaboration

## Methodology designed to maximise visibility, benefits, minimise cost ensure project success

- Earliest possible visibility – to create internal enthusiasm
- Time-bound go-live – reap benefits of ERP
- Easy assimilation amongst users
- Self-sufficiency of internal champions – reduced long term dependency on vendor organizations
- Low cost longer term, maintenance and upgradation costs

# 5 Success Themes – Deep Dive, As-is, Involved Support, Phased Usage, Enhancement through AMC

## Deep Dive to Assess Fitment

- Detailed screen by screen solution understanding by Internal champions
- Get satisfied on solution fitment
- Identify need reports; hygiene enhancements pre-deployment

## As-is Implementation – High Success Rate

- Once solution is accepted focus on as-is implementation
- Lower cost of customization, shorter implementation cycle
- Well defined process, high success rate

## Involved Implementation Support – Configuration, data entry, train the trainer, user hand holding

- Early Visibility
- End to end Implementation
- Custom reports / sms
- Data Population
- Training – Create Internal Champions

## Phased Implementation – Better Management Review & Control

- Effective Change Management.
- Adequate Resource Allocation & Better Assimilation
- Project Management and Top Management Monitoring

## Post Go Live Support – Flexible Options

- On-going hand-holding support available
- Solution Enhancement Programme - Periodic Patches [AMC] or Accelerated Development

# Implementation Support – Visibility, Ownership, Targeted MIS, Data Population, Internal Champions

## Early Visibility – Onus on Kalingasoft

- Automated delivery of triggers/ reports to mail box and sms alerts as per configuration to ensure visibility
- Visibility will be seen in 2-4 months time for 1<sup>st</sup> cluster.

## End-to-End Implementation Approach - Focus on Usage & Outcomes

- Dedicated Implementation team available for solution implementation, hand-holding and Knowledge Transfer to client team.
- Off-site Technical team available to support and analyze the change request and do the agreed customization / development.

## MIS Orientation – Focus on reports / alerts instead process modifications

- 1-2 new reports per module [~ 15 reports for 10 modules]
- 1-2 sms triggers per module [~ 15 triggers for 10 modules]

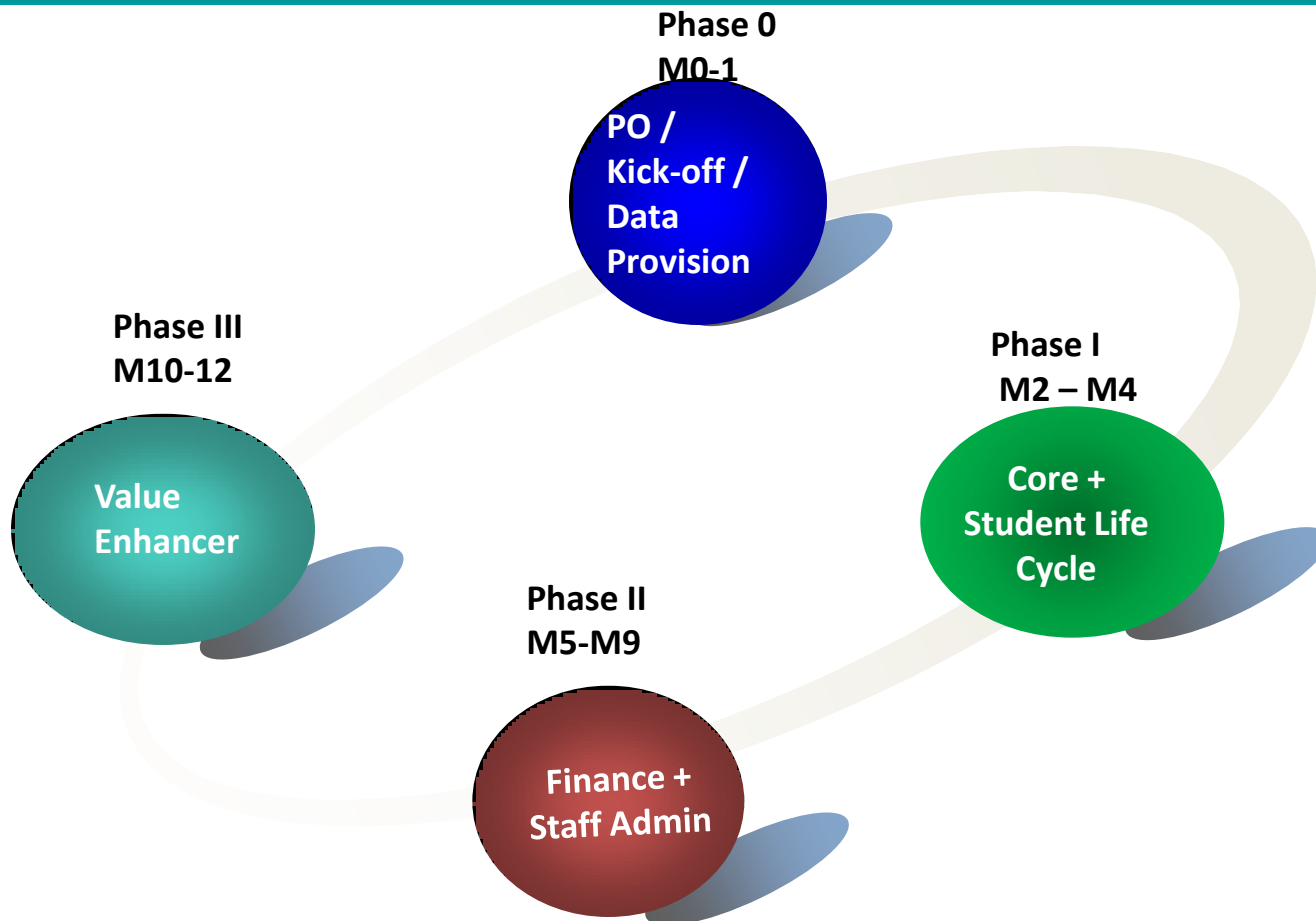
## Data Population – Go live Ownership

- Data population in core and academic modules to make the application functional.
- Configuration / master data for other modules

## Training Approach - Create Internal Champions

- Train Institute IT team and select users in different functional areas.
- Creating a pool of resources / champions within the institute, to reduce longer term maintenance / hand-holding costs

# Greycells – Overall Project Timelines for all modules



- Timelines assume that master / configuration data is provided timely
- The Phases I, II and III can be interchanged.
- Clients have the options of choosing one of more phases.

# Greycell's Individual Module Go-live Activities & Timelines

Activity	Approach	Timeline
Installation of the Base Version of the ERP	Deployment of base version of the Educational ERP – Greycells.	Day 0 (T0)
Module Scheduling and Planning	Kalingasoft standard implementation framework to be modified based on the quantum of data to be populated	T1 = T0+ 3
Hand-holding	Application hand-holding support to functional users of WBS over a pre-determined period during the project life cycle as per project plan	As per the module plan
User Acceptance Testing	User Acceptance Testing (UAT) by functional users	T2 = T0+ 15
Warranty and Maintenance Support	Kalingasoft will provide a free product warranty for different modules during the phase implementation period. Beyond that AMC services can be provided.	As per client needs

# Supported by standardised status reporting and change request handling process

Project planning and periodical review, reporting and course correction

Requests for maintenance, production support and enhancements from users/ Functional Head/ Project Coordinator

Verification of request by Functional Head and Project Coordinator

Kalingasoft to assess whether the request can be a part of the product road map or whether it needs to be a part of a accelerated plan

Attend to Request - Detailed work plan, Documentation, Impact Analysis, Work, Internal Testing, Warranty

Config. Mgmt., KM, Patch Releases



# Choice between Enhancement Release Programme vs Accelerated Development

- Enhancements post go-live
  - Enhancement Release Programme as a part of AMC
  - Accelerated Development Programme, chargeable as per actual efforts
- Enhancement Release Programme
  - All product enhancements by Kalingasoft as per product road-map to be delivered periodically **without any extra charges.**
  - **AMC programme is Low cost and excellent value proposition. Ensure continuous solution enhancement.**
- Accelerated Development Programme
  - Available for unique requirements, which are not a part of product road-map
  - Also high priority enhancements ahead of the product development road map, can be taken up under the Accelerated Development Programme is available

# Thank You

*For more – Go to or contact*

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